

**Enhancement Grant Recommendation**

LCTC Graphics, Digital Media Production

Submitted by: Chuck Poe, Instructor

September 23, 2016

**Tricaster**

Sealed bids for a tricaster were submitted in August 2016 to three vendors. All vendors were provided specifications and three vendors responded.

Modern Communications, Inc	\$42,348.25
Southwest Audio-Visual	\$35,356.00
Video Assisting Company	\$38,462.15

Our recommendation is to accept the bid from **Southwest Audio-Visual** due to cost, and training costs were included. The Graphics program was approved through **50/50** dollars a total cost of \$38,488 for a tricaster. The District will be reimbursed at 50% of the cost.

DRAFT



Jacqueline Jenkins <jjenkins@camdentonschools.org>

### Tricaster bid for Camdenton schools

1 message

Charles Poe <cpoe@camdentonschools.org>  
To: bjohnson@modcomm.com  
Bcc: jjenkins@camdentonschools.org

Fri, Aug 26, 2016 at 11:36 AM

Hello, our school is requesting a sealed bid on the following items. Please see the bid process and items below.

<u>Processes for Purchasing of Items/Equipment</u>	
· Items that may be over \$15,000 will require SEALED bids and approval by the Board.	
<b>Sealed Bid Process:</b>	
· A minimum of 3 bids are needed (when at least three vendors are available)	
· All correspondence to vendors will be in writing. You may use email and BCC the vendor's email.	
Please also BCC Jackie Jenkins on the email to vendors.	
· Bid request should provide specifications for equipment	
· Request vendor to include shipping costs as part of the bid	
· Request vendor to include installation costs as part of the bid	
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· Bid must include a submission date, and it should identify when the bid should be POSTMARKED.	
It is recommended to have a minimum of two weeks for the bids to be returned via mail.	
· Include as part of the bid, the date & time when the sealed bids will be opened.	
All sealed bids should be mailed to the following address:	
	Lake Career & Technical Center
	Jackie Jenkins, Director
	Sealed Bid for tricaster 460 & 3play
	P.O. Box 1409, Camdenton MO 65020

- 1 Tricaster 460 High Def. 4 input **Educational** Live Switching System Bundle – w Hardware Switcher Surface  
Includes: *Complete Burn-in, Testing, and loading of Training Content.*, Keyboard, Mouse, Hardware Switcher Surface, Additional Media Drive, TriCaster Advance Edition Engine with NDI and I-VGA Client Professional software for Mac / PC w/ Rack Slide Kit  
With Free SE Encoding & Edit Software program \$1000.00 dollar value
- 1 Educational 3 Play Mini Slow Motion Instant Replay System with Hardware Controller
- 1 Black Magic 20 x 20 routing switcher
- 4 Educational Atomos HD-SDI to HDMI Converter
- 1 Educational Rack Kit to hold 4 converters
- 1 Case to hold two HP Flat Panel Monitors with accessory compartment

Thanks,

**Chuck Poe** | Instructor | Graphics Technology

Lake Career and Technical Center | PO Box 1409 | Camdenton, MO 65020

Camdenton R-III School District | (: 573.346.9260 | 7: 573.346.9274



# Quote

Date: August 29.2016

Quote Rev: 01

**Customer: Lake Career and Technical Cent**

Address P.O. Box 1409, Camdenton MO 65020  
 Contact Jackie Jenkins, Director  
 Phone  
 Email

**Proposal Notes / Description**

Sealed Bid for tricaster 460 & 3play

Prepared by: Bill Johnson

Item / Model #:	Description	Qty.	Unit	Ext.	
TC460E	<b>TriCaster TC460 4 Input Switcher And Mini 3PLAY</b>			\$ -	
TriCaster 460	TriCaster TC460 Education with Control Surface	1.00	\$ 19,495.00	\$ 19,495.00	
Advanced Edition	TriCaster Advanced Edition for TriCaster 460	1.00	\$ 1,995.00	\$ 1,995.00	
	Free SE Encoding and Edit Software Not available to us any longer.		NA	NA	
ZHDD2RU1MEDIA	2RU Media Drive Kit (1-1TB Drive for Tricaster 460)	1.00	\$ 199.00	\$ 199.00	
3PMiniE	3Play Mini HDMI Educational Does not include Control Surface	1.00	\$ 8,995.00	\$ 8,995.00	
3P4800CS	3Play 4800 Control Surface (for 3Play Mini registered Customers)	1.00	\$ 2,995.00	\$ 2,995.00	
BMD-VHUBSMART6G2020	Blackmagic Smart Videohub 20x20	1.00	\$ 1,895.25	\$ 1,895.25	
Connect-AC H2S	Atomos HDSDI to HDMI Converter	4.00	\$ 195.00	\$ 780.00	
ATO-RCK002	Rack Kit for Atomos doesn't seem to be available anymore			NA	
TCXDRackRails	TriCaster Rack Rails (fits all rackmountable TriCaster and 3Play units)	1.00	\$ 195.00	\$ 195.00	
Road Cases USA	Shipping case to hold HP Flat Panels 24"-30" in size	1.00	\$ 499.00	\$ 499.00	
	<b>Installation and Training on System</b>	1.00	\$ 5,000.00	\$5,000.00	
	Not sure exactly what the installation consist of with the Black Magic 20x20 Router. Seems like the installation consist of more than just installing the Tricaster and 3Play.				
	If there is no training or installation delete the \$5,000 and just Add this line for burning in system and testing before we ship out.	1.00	(\$1,000.00)	(\$1,000.00)	
<b>Notes / Clarifications:</b>				<b>Total:</b>	\$ 42,048.25
				<b>Tax:</b>	
				<b>Freight:</b>	\$ 300.00
				<b>Total:</b>	\$42,348.25



Jacqueline Jenkins <jjenkins@camdentonschools.org>

**Camdenton sealed bid**

1 message

Charles Poe <cpoe@camdentonschools.org>

Fri, Aug 26, 2016 at 8:20 AM

To: Raun Hamilton <raunh@southwestav.com>, Jacqueline Jenkins <jjenkins@camdentonschools.org>

Hello, our school is requesting a sealed bid on the following items. Please see the bid process and items below.

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Includes: *Complete Burn-in, Testing, and loading of Training Content.*, Keyboard, Mouse, Hardware Switcher Surface, Additional Media Drive, TriCaster Advance Edition Engine with NDI and I-VGA Client Professional software for Mac / PC w/ Rack Slide Kit  
With Free SE Encoding & Edit Software program \$1000.00 dollar value
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Thanks,

**Chuck Poe** | Instructor | Graphics Technology

Lake Career and Technical Center | PO Box 1409 | Camdenton, MO 65020

Camdenton R-III School District | (: 573.346.9260 | 7: 573.346.9274

**TO: Charles Poe**

**Camdenton Schools  
PO Box 1409  
Camdenton, MO 65020**

**FROM: RAUN L. HAMILTON**  
877.887.4900  
417.887.4900 xt 109 direct  
417.844.3197 cell  
fax: 417.866.6500  
[raunh@southwestav.com](mailto:raunh@southwestav.com)  
[www.southwestav.com](http://www.southwestav.com)

Phone: 573-346-9260

E-Mail: [cpoe@camdentonschools.org](mailto:cpoe@camdentonschools.org)

VALID FOR: 30 DAYS  
DELIVERY: TYPICALLY 30 DAYS ARO

SHIPPING/FOB: BEST WAY  
TERMS: TBD

**PROPOSAL # 83016.3**

**DATE: August 30, 2016**

**Project: Tricaster Quote**

QUAN	MANUF	MODEL	DESCRIPTION	COST	TOTAL	
1	1	Newtek	TC460E	TriCaster 460 Educational w/ control surface	\$19,495.00	\$19,495.00
2	1	Newtek	TC460AdvEd	TriCaster Advanced Edition w/ NDI option for TriCaster 460 (software download) IVGA Pro included on site	\$1,595.00	\$1,595.00
3	1	Newtek	ZHDD2RU1Media	2RU Media Drive Kit (1-1TB drive for TriCaster 460)	\$189.00	\$189.00
4	1	Newtek	TCXDRackRails	TriCaster Rack Rails (fits all rackmountable TriCaster and 3Play units)	\$185.00	\$185.00
5	1	Newtek	3PMiniE	3Play Mini HDMI Educational	\$7,995.00	\$7,995.00
6	1	Newtek	3P4800CS	3Play 4800 Control Surface (for 3Play Mini registered Customers)	\$2,695.00	\$2,695.00
7	PRICES FOR ABOVE INCLUDE DELIVERY, SETUP AND BASIC INITIAL TRAINING FOR ENTIRE PACKAGE					
8	1	Blackmagic Design	BMD-VHUBSMART6G20 20	Smart Videohub 20x20	\$1,875.00	\$1,875.00
9	4	Blackmagic Design	BMD-CONVMIC/SH	Micro Converter - SDI to HDMI	\$82.00	\$328.00
10	1	Olympic		24RU, 22" Usable Depth Shock Mount Rack Case, casters, table legs (full set) in one lid (can quote lower cost option if "Shock Mount" case not required) (AS SPECIFIED AND CLARIFIED BY CHARLES POE)	\$999.00	\$999.00
10					<b>SUB-TOTAL:</b>	<b>\$35,356.00</b>
11					Shipping Estimate:	included
12					Tax Estimate:	\$0.00
					<b>TOTAL:</b>	<b>\$35,356.00</b>

(click on links above for more info)

QUAN	MANUF	MODEL	DESCRIPTION	COST	TOTAL
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Terms and Conditions

\*\*\*SHIPPING IS NOT INCLUDED IN PRICE UNLESS SPECIFICALLY NOTED\*\*\*

\*\*\*PRICES BASED ON CASH / CHECK W.A.C - CREDIT CARDS ARE SUBJECT TO ADDITIONAL 5% FEE\*\*\*

Prices listed subject to manufacturers' pricing and/ or applicable taxes

Manufacturers' warranty is the only applicable warranty on equipment

Installation done by SAV is subject to 1 year warranty

Purchase of any or all of the equipment on this proposal signifies agreement to these terms

PLEASE CALL WITH ANY QUESTIONS!!

THANKS!

DRAFT



Jacqueline Jenkins <jjenkins@camdentonschools.org>

**tricaster bid**

1 message

**Charles Poe** <cpo@camdentonschools.org>  
To: glenn@glenwork.com, Jacqueline Jenkins <jjenkins@camdentonschools.org>

Fri, Aug 26, 2016 at 8:21 AM

Hello, our school is requesting a sealed bid on the following items. Please see the bid process and items below.

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**Chuck Poe** | Instructor | Graphics Technology

Lake Career and Technical Center | PO Box 1409 | Camdenton, MO 65020

Camdenton R-III School District | (: 573.346.9260 | 7: 573.346.9274

**Invoice # 2340**

**Bill To:**

**Attn: Chuck Poe**  
 Lake Career & Technical Center  
 269 Dare Blvd.  
 Cadmenton, MO 65020  
 Phone #573-480-7335

**Make Checks Payable To:**

**Glenn Wolk – VAC**  
 Video Assistance Company  
 5183 King Street  
 Imperial, MO 63052  
 Phone / Fax #636-467-2428  
[Glenn@glennwolk.com](mailto:Glenn@glennwolk.com)  
[www.glennwolk.com](http://www.glennwolk.com)

Ship To: Same

Customer Order	Salesman	Terms	Invoice Date
Awaiting P.O. & Letter of Exemption	G W	Due 14 Days after delivery	8-26-2016

1	Tricaster 460 High Def. 4 input <b>Educational Live Switching System Bundle – w Hardware Switcher Surface</b>	\$21884	
Includes: <b>Free Complete Burn-in, Testing, and loading of Training Content</b> , Keyboard, Mouse, Hardware Switcher Surface, Additional Media Drive, TriCaster Advance Edition Engine with NDI and I-VGA Client Professional software for Mac / PC w/ Rack Slide Kit With Free SE Encoding & Edit Software program \$1000.00 dollar value			
<b>Free Loaner from my Loaner pool for First Year Warranty at No Charge</b>			
1	Educational 3 Play Mini Slow Motion Instant Replay System with Hardware Controller	\$11990	
<b>Free Complete Burn-in, Testing, and loading of Training Content-No Charge</b>			
<b>Free Loaner from my Loaner pool for First Year Warranty</b>			
1	Black Magic 20 x 20 routing switcher	\$1995	
4	Educational Atomos HD-SDI to HDMI Converter	\$195 / \$780	
1	Educational Rack Kit to hold 4 converters	\$139	
1	EZHaul Custom Case to hold two HP Flat Panel Monitors with accessory compartment	\$999	
Drop Ship - Truck			
	Subtotal	\$37787	
	Letter of exemption s/h/I	\$675.15	
	<b>Total</b>	<b>\$38462.15</b>	

Video Assistance Company is the Factory Authorized Newtek Parts / Repair / Equipment Sales facility for the Midwest. We specialize in TriCaster & 3Play (Slow Motion Instant Replay) Repair as well as repair of many major brands. We can generally get you an estimate in 2 or 3 days and turn around the repair very quickly.

\*Note: Materials, Connectors, cables, adapters & hardware are ala carte and will be priced depending on type and length needed. TBA

Rec'd by:

**Thank you for your Business! It's a pleasure serving you!**

\*\*Note: Past Due Invoices are charged a \$99.00 late fee or a 2% interest service fee whichever is greater. Returned Check Fee of \$40.00 for ISF/SP and 10.00 fee for each day late thereafter as well as attorney and all court costs. Because of the ever changing nature of the Computer / Video industry: All Sales are Final. No Returns are accepted.

**R.R. (Remember "I earn referrals by giving Referrals.") when you know someone you think we ought to be talking to, please have them call me at 636-467-2428.**